



Proposal Evaluation

Tree Maintenance Equipment, Attachments, and Accessories RFP #031721

	Possible Points	Blue Diamond Attachments	FECON LLC	GRYB USA	Indeco North American	MORBARK LLC	Tobroco Machinery	Vermeer Corporation
Conformance to Terms/ Conditions to Include Documentation	50	39	35	33	37	42	39	45
Pricing	400	315	315	289	336	331	278	368
Financial, Industry and Marketplace Successes	75	61	64	53	54	69	55	68
Bidder's Ability to Sell/ Service Contract Nationally	100	82	73	71	65	84	68	91
Bidder's Marketing Plan	50	38	30	34	35	42	37	45
Value Added Attributes	75	58	58	50	51	64	55	69
Warranty Coverages and Information	50	41	40	42	39	42	37	43
Selection and Variety of Products and Services Offered	200	154	163	165	139	171	124	170
Total Points	1,000	788	778	737	756	845	693	899
Rank Order		3	4	6	5	2	7	1

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